

NEXTStep Commerce, Inc. wins GPO Strategic Accounts e- Central Billing & Payments Contract



- PRESS RELEASE -

- NEXTStep wins a multi-year contract with the Independent Welding Distributors Cooperative, Inc. (IWDC) to provide GPO e-central billing & payments software platform and services.

Leesburg, VA, July 2, 2019 – NEXTStep Commerce, Inc. “NEXTStep” announces the award of a multi-year contract to provide Strategic Accounts Management (SAM) GPO platform software and services to the Independent Welders Distributors Cooperative (IWDC). NEXTStep will enable business-to-business (B2B) e-central billing and payment in support of IWDC’s Strategic Accounts Management (SAM) program. NEXTStep will deploy our NXT-Cloud® Group Portal, NXT-Cloud® B2B Document Exchange, and NXT-Cloud® Central Billing & Payment modules in support of the IWDC SAM Network, which is comprised of over 750 Distributors Member Locations and Strategic Account Customers.

IWDC is a Member-owned purchasing and marketing cooperative. Its Membership and approved manufacturers/suppliers work together to grow and strengthen the network of independent gas and hardgoods distributors North America (the United States, Canada & Mexico).

- \$2 Billion plus in retail sales (IWDC Members in North America)
- 750 plus locations all across North America
- 200-plus vendor agreements encompassing hard goods, gases, and expense/cost controls
- Member-exclusive brands: Weldmark® & PurityPlus® Specialty gases and equipment
- Over \$50 million annually in retails sales of exclusive IWDC Brands: Weldmark® & PurityPlus®



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