



HEATING & AIR CONDITIONING

NEXTStep provides e-business solutions and consulting services to the top Cooperative wholesale distributor in the HVACR industry. Our client is rapidly approaching \$2B in cooperative sales with over 400 wholesale distributor locations and a six-point distribution network with centers in Portland, OR, Las Vegas, NV, Dallas, TX, Joliet, IL, Allentown, PA and Jacksonville, FL. NEXTStep has been supporting our client since 2005.



Over the years, NEXTStep has provided our client with the latest e-commerce business, process, and technology (BPT) implementation strategies. We have also developed prototype solutions supporting several strategic projects regarding distributor business system data connectivity, data warehousing, data analysis & reporting.

Today, NEXTStep supports our client's strategic accounts program, providing e-business solutions and services, which e-enable their central billing processes. Over twenty major central bill customers are supported through the NXT-Cloud® GPO B2B Exchange and GPO Central Bill applications. Strategic account invoices are extracted, transformed, and loaded (ETL) into a GPO data warehouse.

NEXTStep's GPO Data Compliance application is used throughout the ETL process, validating invoices for compliance with each customer's unique billing requirements. Necessary additions, substitutions, and corrections to invoice content are performed in real-time; ensuring invoice compliance, reducing processing delays & associated costs, and improving overall customer satisfaction.



“Top cooperative wholesale distributor in the HVACR industry nearing \$2B in annual sales”

GPO Modules:

- + GPO B2B Exchange
- + GPO Central Bill
- + GPO Data Compliance

Functionality:

- + B2B Document Exchange
- + Central Bill Management
- + Real-time Validation
- + Invoice Auto-correction
- + Data Warehousing
- + Sales Reporting
- + File Export to Infor SXE®



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NXT-Cloud® GPO Central Bill & Data Compliance normalize central billing invoice data in accordance with a customer's specific content requirements.

