

# NEXTStep Commerce, Inc. Gains new \$41B customer AD through acquisition of client IDC-USA



## - PRESS RELEASE -

**- NEXTStep gains new customer Affiliated Distributors, LLC (AD) through their acquisition of the Independent Distributors Cooperative (IDC-USA).**

**Leesburg, VA, January 1, 2019** – NEXTStep Commerce, Inc. “NEXTStep” announces that Affiliated Distributors, LLC. (AD), the leading contractor and industrial products wholesale buying and marketing group, has announced a merger with NEXTStep client IDC-USA, effective January 1st, 2019. The merger brings together the two largest independent bearings and power transmission buying and marketing groups in the United States. IDC-USA will add 76 distributor members to AD's 31 premier distributor network. NEXTStep will be integrating AD's distributor network onto NEXTStep's NXT-Cloud® Marketplace platform, which will double the purchasing volume and transaction count processed through the platform by year's end.

The new AD Marketplace enables member distributors to purchase products online from over fifty (50+) supplier trading partners via a single private website. The marketplace provides a “one-stop” shopping experience, supporting product search across all supplier catalogs and multi-vendor shopping cart that breaks up and forwards orders automatically to the desired suppliers during the order checkout process.

For 38 years AD's sincere customer-first approach to relationships, and our continual investments in innovative support has helped AD to achieve annual sales of \$41 billion across nine industries and three countries. With more than 4,000 branches from 800 plus independently-owned members, AD is North America's largest marketing/buying group for construction and industrial supplies.



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