

POWER TRANSMISSION & INDUSTRIAL BEARINGS

An innovative GPO cooperative in the Industrial Bearings & Power Transmission Industry, approached NEXTStep to implement a private online marketplace, which would enable its 275+ independent distributor member locations to procure products online from preferred suppliers via a single website. The solution needed to be internet accessible and useable by both technology savvy and novice members. Unnecessary costs associated with legacy paper-based procurement processes and the difficulties managing complex supplier rebate programs, served as the reason for our client to seek out a new GPO procurement solution.



NEXTStep's NXT-Cloud® GPO Marketplace was selected over several competitor solutions to implement the "IDC Marketplace" website along with back-end EDI document exchange capabilities and headquarters rebate management functionality. Within the first several months, over 25 supplier catalogs were loaded onto the marketplace and are now available for buyer members to purchase products for resale distribution to their customers.

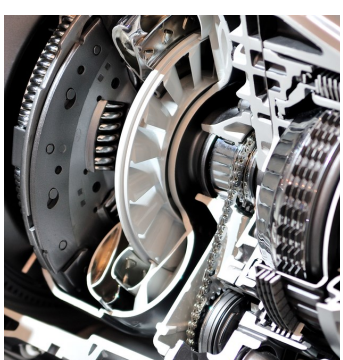
The GPO Marketplace boasts advanced features which include: content rich online catalogs, multi-vendor shopping cart, order express & made-to-order (MTO) order forms, inventory availability, custom checkout processes, B2B electronic data interchange (EDI) & e-mail order forwarding, order-to-invoice turnaround, central billing/payment, and more. When fully rolled-out in 2017, GPO members will be able to procure items online from over 70 preferred suppliers via one universal website.

"NXT-Cloud® GPO Marketplace supplies a private e-procurement website for our client's 275+ GPO member

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NXT-Cloud® GPO Marketplace upon full rollout will provide members B2B e-procurement access to over 1 million products from 70 suppliers.

