



“NXT-Cloud® GPO Rebates manages rebate incentives & reward points for over 24,000 repair shops”

Key Supply Partners:



AUTOMOTIVE PARTS DISTRIBUTION

A GPO Management Services Company for the Automotive Parts Distribution industry, approached NEXTStep Commerce to supply a fully integrated software suite to help them bring independent repair shops and tire dealer members the best possible savings on auto parts, supplies and services. Our client needed a cost-effective solution to electronically collect, manage, analyze, and report on sales, rebates, and rewards point data, earned by the over 24,000 repair shops associated with the American Tire Distributors (ATD) network. The immense amounts of data, complex rebate calculations needed, and the many different formats that data was received in, created a real challenge for our client to efficiently manage and distribute checks to the repair shops.



NXT-Cloud® GPO B2B Exchange and GPO Rebates Manager applications were implemented to meet this challenge. The GPO B2B Exchange was utilized to extract, transform, and load purchasing/sales data received from this leading national auto parts retail chain and distributors in the automotive aftermarket. The GPO Rebates Manager was used to apply defined business rules to qualify or exclude product purchases, calculate rebates, and report rebates & rewards points earned to each repair shop.

NXT-Cloud® GPO Portal and GPO Mobile Apps modules have also been deployed to provide private online access to preferred supplier program information, monthly promotions & specials, rebate and rewards point charts, detailed drill-down reports, and more.



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NXT-Cloud GPO Commerce Suite manages rebates and rewards points incentives for over \$100M in group purchases annually

